

# ASE GROUP INC

## Your Security Solutions Specialists



## SECURITY DESIGNED FOR YOUR BUSINESS!



*With over twenty-five years of experience, ASE is well known throughout New England and New York for our honesty and responsiveness. Let us show you why so many financial institutions and businesses have selected us for their security needs...*

It doesn't matter whether we're working with a start-up business or one with a storied tradition in the community, ASE's approach is always dedicated to creating "the right solution". The goal is to be on time, on target and on budget! That's why our process is focused on providing an expert analysis of your needs coupled with a solid understanding of the context of your project.

- **Security Standards** - It begins with a review of your standards along with police guidelines.
- **Operations Necessities** - Everything that can have an impact upon your business is reviewed.

- **Cost** - Matching your needs to what you want to spend is a priority. We accomplish this thanks to our sound understanding of what equipment and software makes the best fit for the project, along with having the advantage of working with our extensive, quality vendor team. The focus is and always has been to provide the greatest quality for the best price..for each project in which we're involved. It has produced over twenty five years of success for us...and our clients.

### Managing Your Project

Armed with a sound understanding of your needs and goals, our next step is to get your project started and managed properly.

Disciplined! Focused! Practiced! Structured! The keys to the success of your project rest with the expertise and experience of your managing team. The process demands proper attention to all the details and the drive to get it all done right!

- **Detailed Drawings** - It starts with a clear view of the work to be done, equipment to be specified and the steps that will be required moving forward.

- **Project Direction** - Our technicians are on-site to assure proper work flow and guarantee the work is being done correctly.
- **Testing and Installation** - Our teams are experts in the installation of physical and electronic security equipment. All components are systematically tested and approved for use on site.
- **Full Maintenance and Service** - The key to our process is founded upon creating a "Totally Integrated" program from start to finish, and then helping to monitor the entire system.

### INTEGRATED SECURITY SYSTEMS

The whole idea of the Integrated Security System is to detect threats and prevent damage. In order to assure a successful and effective integrated security system however, it is necessary to think out of the box. In other words, not limiting thinking to the equipment,

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but instead thinking of your location and the circumstances in which the equipment is going to serve. Just as the system must be adapted to the facility it is designed to protect, the facility must be made suitable for the system to permit it to operate correctly and efficiently.

At ASE Group Inc. the policy has always been to offer alternative technologies... That is...To evaluate the needs at hand and provide the proper blend of security equipment and technology that will produce the strongest smartest and safest system...within the budget parameters allowed

This means all elements of the project need to be evaluated very carefully including - access control, surveillance systems, intrusion detection, fire and life safety, barrier security solutions, monitoring and more.

From an implementation standpoint that means we evaluate needs based upon the following areas -

## Electronic Systems

Alarm Systems  
Panic Alarm Systems  
Digital Surveillance Systems  
- Interior & Exterior Systems  
Access Control Systems

## SERVICE & MAINTENANCE

We begin with a detailed equipment inventory, which is entered into our proprietary computer system to generate schedules and tasking required by the original equipment manufacturer.

The process is then further customized to meet the needs of the customer's application, in order to assure maximum up time of the equipment covered under the agreement.

Preventative maintenance is done in concert with predictive maintenance to detect any signs of failure and to predict possible system failures before they occur.

Each agreement includes a complete list of the steps involved in our process which cover-

- Surveillance
- Access Controls
- Alarm Systems
- Remote transaction Systems
- Physical Security

## HIGH TECH HIGH TOUCH

Knowledge is Power!

In the security business that equates not only to having the expertise and experience to know how to get the job done...but knowing what equipment fits best in any given situation.

At ASE, we've been working with the largest and best security equipment companies across the country for many years. How that benefits our clients is simple...but not easy.

We're always amongst the first to learn of equipment changes, updates, improvements and new technologies.

So, if your project can benefit by something that's just come into the market, you can count on the fact that not only will we know about it...we'll inform you and recommend you install it if it's in your best interest to do so!

If your business is in the market for a knowledgeable, dedicated security firm...contact us today!

**ASE Group Inc...**  
**203-265-5400**

